



30TH ANNIVERSARY

Sponsor Highlight: GRS Title

GRS Title has been acquired by and is now a division of Kensington Vanguard Land Services! Kensington Vanguard National Land Services, headquartered in New York City with offices in Arizona, Florida, Missouri, New Jersey, Virginia and Texas, is one of the largest full-service national title insurance and settlement agencies in the United States. Founded in 2002, Kensington Vanguard provides commercial and residential title insurance, settlement, escrow and 1031 exchange services. After a strategic investment by \$30Bn private equity firm Stone Point Capital in 2016, Kensington Vanguard has continued to be a consolidator driven by industry leadership and financial strength.



LOCAL KNOWLEDGE | GLOBAL PERSPECTIVE

Kensington Vanguard National Land Services operates three divisions:

- **Commercial Division** is a market leader in handling the largest and most complex commercial real estate transactions in the marketplace, servicing a prominent and diversified clientele consisting of property owners, developers, REITs, private equity funds, law firms, family offices and institutional lenders.
- **Residential Division** provides title and settlement services for residential purchases and refinances driven by realtors, attorneys and both regional and national mortgage originators. Approved as preferred vendor for leading financial institutions, this division's technology and operating model drive the highest quality execution and service.
- **1031 Exchange Services Division**, operating under the brand Legal 1031 Exchange, employs seasoned experts, attorneys and Certified Exchange Specialists. This subsidiary provides clients and their advisors with unparalleled IRC §1031 qualified intermediary services, enabling them to preserve wealth and achieve their business goals through the deferral of the capital gains tax they would recognize upon the sale of their investment property.

We are excited to be a part of Kensington Vanguard and the endless growth opportunities available. We will continue to operate and conduct day to day business under the name GRS Title Services.

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